

DKSH HOLDINGS (MALAYSIA) BERHAD (231378-A)

(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended March 31, 2013

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED MARCH 31, 2013

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	CURRENT YEAR QUARTER 31/03/2013 RM'000	PRECEDING YEAR CORRESPONDING QUARTER 31/03/2012 RM'000	CURRENT YEAR TO DATE 31/03/2013 RM'000	PRECEDING YEAR CORRESPONDING PERIOD 31/03/2012 RM'000 restated
1 Revenue	1,248,805	1,123,702	1,248,805	1,123,702
2 Operating expenses	(1,231,983)	(1,106,820)	(1,231,983)	(1,106,820)
3 Other operating income	2,275	1,538	2,275	1,538
4 Profit from operations	19,097	18,420	19,097	18,420
5 Finance cost	(1,466)	(1,959)	(1,466)	(1,959)
6 Profit before taxation	17,631	16,461	17,631	16,461
7 Taxation	(4,864)	(4,744)	(4,864)	(4,744)
8 Net profit for the period	12,767	11,717	12,767	11,717
9 Other comprehensive income:-				
- Currency Translation differences arising from consolidation	(2)	(1)	(2)	(1)
- Fair value changes on available for sale financial assets	(27)	-	(27)	
10 Total comprehensive income	12,738	11,716	12,738	11,716
11 Net profit attributable to:				
Owners of the parent	11,705	10,955	11,705	10,955
Non controlling interest	1,062	762	1,062	762
Net profit for the period	12,767	11,717	12,767	11,717
12 Total comprehensive income attributable to:				
Owners of the parent	11,676	10,954	11,676	10,954
Non controlling interest	1,062	762	1,062	762
Total comprehensive income	12,738	11,716	12,738	11,716
13 Earnings per share based on 11 above after				
(i) Basic (See Note 1 below) (sen)	7.42	6.95	7.42	6.95
(ii) Fully diluted	N/A	N/A	N/A	N/A

Note:

1 The weighted average number of shares used in 13 above is computed : 157,658,076 shares.

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited annual financial statements for the year ended December 31, 2012 and the accompanying explanatory notes attached to the interim financial statements.

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UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	AS AT END OF CURRENT QUARTER 31/03/2013 RM'000	AS AT PRECEDING FINANCIAL YEAR END AUDITED 31/12/2012 RM'000
1 Non Current Assets		
Property, plant and equipment	38,423	38,310
Intangible assets	7,666	7,910
Available for sale financial assets	9	74
Deferred tax assets	5,234	4,689
	<u>51,332</u>	<u>50,983</u>
2 Current Assets		
Inventories	387,965	382,057
Trade and other receivables	869,042	796,281
Derivative financial instrument	0	0
Deposits, bank and cash balances	19,537	54,148
	<u>1,276,544</u>	<u>1,232,486</u>
3 Total Assets	<u>1,327,876</u>	<u>1,283,469</u>
4 Equity		
Ordinary share capital	157,658	157,658
Share premium	24,514	24,514
Available for sale reserve	7	34
Foreign currency translation reserve	40	42
Retained earnings	120,267	108,562
Equity attributable to owners of parent	<u>302,486</u>	<u>290,810</u>
Non controlling interest	19,117	18,055
	<u>321,603</u>	<u>308,865</u>
5 Current Liabilities		
Trade and other payables	887,249	797,442
Derivative financial instrument	118	11
Borrowings	47,275	108,054
Taxation	7,237	6,654
	<u>941,879</u>	<u>912,161</u>
6 Non Current Liabilities		
Borrowings	46,025	44,635
Post employment benefit obligation	12,962	12,400
Long term liabilities	289	289
Deferred tax liabilities	5,118	5,119
	<u>64,394</u>	<u>62,443</u>
7 Total Liabilities	<u>1,006,273</u>	<u>974,604</u>
8 Total Equity and Liabilities	<u>1,327,876</u>	<u>1,283,469</u>
9 Net assets per share attributable to ordinary equity holders of the company (RM)	<u>1.9186</u>	<u>1.8446</u>

The unaudited Condensed Consolidated Statement of Finance Position should be read in conjunction with the audited annual financial statements for the year ended December 31, 2012 and the accompanying explanatory notes attached to the interim financial statements.

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UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED MARCH 31, 2013

	Issued and fully paid ordinary shares of RM1.00 each	Attributable to owners of the parent					Non controlling interest	Total Equity	
		Non-distributable							
		No of shares 000	Nominal value RM'000	Share premium on ordinary shares RM'000	Revaluation reserves RM'000	Available for sale reserve RM'000			Foreign currency translation reserve RM'000
<u>QUARTER ENDED March 31, 2013</u>									
At January 1, 2013	157,658	157,658	24,514	-	34	42	108,562	18,055	308,865
Total comprehensive income for the period	-	-	-	-	(27)	(2)	11,705	1,062	12,738
At March 31, 2013	157,658	157,658	24,514	-	7	40	120,267	19,117	321,603
<u>QUARTER ENDED March 31, 2012</u>									
At January 1, 2012	157,658	157,658	24,514	-	29	15	46,862	17,977	247,055
Total comprehensive income for the period	-	-	-	-	-	(1)	10,955	762	11,716
At March 31, 2012	157,658	157,658	24,514	-	29	14	57,817	18,739	258,771

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited annual financial statements for the year ended December 31, 2012 and the accompanying explanatory notes attached to the interim financial statements.

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE PERIOD ENDED MARCH 31, 2013**

	Period ended 31/03/13 RM'000	Period ended 31/03/12 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Total comprehensive income attributable to owners of the parent	11,676	10,954
Adjustments for non cash flows:		
Depreciation	1,896	2,202
Amortisation of trademark	244	244
Loss/(gain) on derivatives	107	(194)
Gain on disposal of PPE	(156)	-
Interest income	(117)	(30)
Interest expenses	1,466	1,959
Tax expenses	4,864	4,744
Impairment of trade receivables	436	293
Inventories written off	1,012	1,681
(Write back)/allowance for inventory obsolescence	(9)	113
Accruals for post-employment benefits obligations	673	634
Non-controlling interests	1,062	762
Other non cash items	(25)	(2)
Operating profit before changes in working capital	<u>23,129</u>	<u>23,360</u>
Changes in working capital:		
Inventories	(6,911)	(5,568)
Trade and other receivables	(73,183)	(150,748)
Trade and other payables and provisions	89,915	52,161
	<u>9,821</u>	<u>(104,155)</u>
Interest paid	(1,498)	(1,965)
Interest received	117	30
Tax paid	(4,842)	(4,502)
Other non operating expenses	(111)	(43)
Net cashflow from operating activities	<u>26,616</u>	<u>(87,275)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant & equipment	(2,010)	(708)
Proceed from disposal of property, plant & equipment	172	-
Net cashflow from investing activities	<u>(1,838)</u>	<u>(708)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
(Repayment)/borrowings	(59,389)	22,384
Net cashflow from financing activities	<u>(59,389)</u>	<u>22,384</u>
NET DECREASE IN CASH & CASH EQUIVALENTS	<u>(34,611)</u>	<u>(65,599)</u>
CASH AND CASH EQUIVALENTS B/F	54,148	112,726
CASH AND CASH EQUIVALENTS C/F	<u><u>19,537</u></u>	<u><u>47,127</u></u>
Note : Cash and cash equivalents comprise of :-		
Deposits, bank and cash balances	19,537	47,127
	<u><u>19,537</u></u>	<u><u>47,127</u></u>

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited annual financial statements for the year ended December 31, 2012 and the accompanying explanatory notes attached to the interim financial statements.

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The figures have not been audited and are to be read in conjunction with the 2012 annual report.

SEGMENTAL INFORMATION

	<u>Marketing & Distribution Services</u>		<u>Logistics Services</u>		<u>Others</u>		<u>Consolidated</u>	
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	
Revenue								
Total revenue	559,024	674,714		15,067		1,248,805		
Results								
Segment result	11,016	6,501		1,580		19,097		
Finance cost						(1,466)		
Profit from ordinary activities before tax						17,631		
As at March 31, 2013								
Other Information								
Segment assets	691,779	550,117		41,245		1,283,141		
Unallocated assets						44,735		
Total assets						1,327,876		
Segment liabilities	(360,494)	(440,873)		(2,315)		(803,682)		
Unallocated liabilities						(202,591)		
Total liabilities						(1,006,273)		
Capital expenditure	604	607		799		2,010		
Depreciation	(736)	(319)		(841)		(1,896)		

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The figures have not been audited and are to be read in conjunction with the 2011 annual report.

SEGMENTAL INFORMATION

	<u>Marketing & Distribution</u>			Others	<u>Consolidated</u>
	<u>Services</u>	<u>Services</u>			
<u>For the Period Ended March 31, 2012</u>	RM'000	RM'000	RM'000	RM'000	RM'000
Revenue					
Total revenue	514,711	596,494	12,497		1,123,702
Results					
Segment result	10,846	6,156	1,418		18,420
Finance cost					(1,959)
Profit from ordinary activities before tax					<u>16,461</u>
As at March 31, 2012					
Other Information					
Segment assets	680,220	510,179	47,637		1,238,036
Unallocated assets					89,582
Total assets					<u>1,327,618</u>
Segment liabilities	(333,825)	(409,351)	(1,284)		(744,460)
Unallocated liabilities					(324,387)
Total liabilities					<u>(1,068,847)</u>
Capital expenditure	253	139	332		724
Depreciation	(855)	(300)	(1,047)		(2,202)

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(I) **Compliance with FRS 134: Interim Financial Reporting**

1. Corporate Information

The Company is a public limited company, incorporated and domiciled in Malaysia, and listed on the Main Market of Bursa Malaysia Securities Berhad.

These condensed consolidated interim financial statements were approved by the Board of Directors.

2. Accounting Policies and Basis of Preparation

The unaudited condensed consolidated interim financial statements for the period ended March 31, 2013 have been prepared in accordance with MFRS 134 (Interim Financial Reporting) and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. These condensed consolidated interim financial statements also comply with IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board. The condensed consolidated interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended December 31, 2012.

The accounting policies and presentation adopted for the interim financial statements are consistent with those adopted for the annual financial statements of the Group for the year ended December 31, 2012. The new, revised and amended MFRS and IC Interpretations, which are effective for the financial periods beginning on or after January 1, 2013 are not anticipated to result in any material impact to the financial results of the Group.

3. Disclosure of Audit Report Qualification and Status of Matters Raised

The auditors' report on the financial statements of the Group for the year ended December 31, 2012 was not qualified.

4. Seasonal or Cyclical Factors

The Group's service segments cover primarily Consumer Goods and Healthcare businesses. Consequently, revenue and contributions are influenced by the festive seasons of Hari Raya, Christmas, Chinese New Year and Deepavali.

5. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the quarter under review.

6. Material Changes in Estimates

There were no material changes in estimates used to prepare these financial statements.

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7. Changes in Debt and Equity Securities

There were no changes in debt and equity securities during the quarter under review.

8. Dividend Paid

No interim dividend was paid in the quarter ended March 31, 2013.

9. Segment Information

The Group's segmental information for the financial quarters ended March 31, 2013 and March 31, 2012 is presented separately in this interim financial report.

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10. Profit before Tax

The following items are included in profit before tax:

	Current quarter 3 months ended		Cumulative Year to Date 3 months ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
	RM'000	RM'000	RM'000	RM'000
Depreciation	1,896	2,202	1,896	2,202
Amortization of trademark	244	244	244	244
Loss/(gain) on derivatives	107	(194)	107	(194)
Rental income	33	96	33	96
Impairment of assets	-	-	-	-
Exceptional items	-	-	-	-
Interest income	(117)	(30)	(117)	(30)
Interest expenses	1,466	1,959	1,466	1,959
(Gain)/loss on disposal of quoted/unquoted investment	-	-	-	-
Gain on disposal of property, plant and equipment	(156)	-	(156)	-
Allowance for impairment of trade receivables	436	293	436	293
Inventories written off	1,012	1,681	1,012	1,681
(Write back of)/allowance for inventory obsolescence	(9)	113	(9)	113

11. Valuation of Property, Plant and Equipment

Property, plant and equipment, which are stated at revalued amounts, have been brought forward without amendment from the previous annual financial statements.

12. Material Events Subsequent to the end of the Financial Period

There were no material events subsequent to the end of the period reported that have not been reflected in the financial statements for the quarter ended March 31, 2013.

13. Changes in the Composition of the Group

There were no changes in the composition of the Group during the financial quarter under review.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
14. Related Party Disclosures

The following table provides information on significant transactions which have been entered into with related parties during the three-month period ended March 31, 2013 and March 31, 2012 as well as the balances with the related parties as at March 31, 2013 and March 31, 2012:

	Current Financial Year March 31, 2013 RM'000	Preceding Financial Year March 31, 2012 RM'000	Intercompany balances - due from / (to)	
			March 31, 2013 RM'000	March 31, 2012 RM'000
Sale of goods and services:				
- related company (goods)	332	12,828	152	15,282
- related company (rental)	33	96	-	-
- related company (human resource and information technology charges)	141	111	9	33
	<u>506</u>	<u>13,035</u>	<u>161</u>	<u>15,315</u>
Purchase of goods and services:				
- related company (goods)	12,869	12,423	(4,917)	(5,624)
- related company (management fee)	1,021	864	(1,161)	(888)
- related company (information technology charges)	2,734	2,567	(232)	(162)
- other related party (rental)	3,143	3,143	-	-
Others (interest):				
- immediate holding company	93	-	(30)	-
- intermediate holding company	131	271	(39)	(86)
	<u>19,991</u>	<u>19,268</u>	<u>6,379</u>	<u>(6,760)</u>

The amounts receivable or payable between related parties are unsecured, non-interest bearing and carry credit terms between 30 to 120 days. There were no overdue balances from related parties as at March 31, 2013.

15. Changes in Contingent Liabilities or Contingent Assets

There were no changes in contingent liabilities or contingent assets since the quarter ended March 31, 2013 and up to May 22, 2013.

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16. Capital Commitments

Authorized capital commitments not provided for in this interim financial report as at March 31, 2013 are as follows:

	RM'000
Contracted	5,029
Not contracted	1,979
	<hr/> 7,008
Analyzed as follows:	
- Property, plant and equipment	<hr/> 7,008

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**ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF THE BURSA
MALAYSIA SECURITIES BERHAD – 1st QUARTER ENDED MARCH 31, 2013**

(II) Compliance with Appendix 9B of the Listing Requirements

1. Review of Performance

The Group has commenced the year well, continuing on its path of sustainable profitable growth. Net sales grew by 11.1% from RM 1.12 billion in the first quarter of 2012 to RM 1.25 billion in the same quarter of 2013. Net sales also grew by 3.3% from the fourth quarter 2012 sales of RM 1.21 billion.

All three reported segments contributed to the positive sales growth, whilst organic business growth of existing clients provided the key driver. Furthermore, new clients signed up over the last year both in Consumer Goods as well as in Healthcare are additionally supporting the growth.

Profit before tax increased by 7.1% from RM 16.5 million in the first quarter 2012 to RM 17.6 million in for the same quarter of 2013. Furthermore, the effective tax rate has reduced in the first quarter 2013 based on lower non-tax deductible expenses. With this, profit after tax increased by 9% from RM 11.7 million to RM 12.8 million in the first quarter of 2013.

The three reported business segments for the Group remain (1) Marketing and Distribution services, (2) Logistics services and (3) Others.

Comments to the Performance of the Business Segments

Marketing and Distribution Services

Under the segment Marketing and Distribution services, the Group provides the full range of services. The service portfolio ranges from marketing and sales, to distribution and logistics, invoicing and credit control, handling of inventory and trade returns, and other value added services.

Segmental net sales grew by 8.6% to RM 559.0 million in the first quarter of 2013 compared to RM 514.7 million in the first quarter of 2012 and grew further by 9.1% compared to the immediately preceding fourth quarter of 2012. The main driver for the sales growth was once again the organic growth of existing clients, supplemented by well performing new clients. The successful business development is expected to continue and further assist in sales growth.

The operating result for this segment grew by 1.6% from RM 10.8 million in the good first quarter of 2012 to RM 11.0 million in the same quarter of 2013. The lower growth in segmental profit is expected to improve based on seasonal patterns later in the year.

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Logistics Services

Under the segment Logistics services, the Group focuses on supply chain services ranging from import, to forwarding, warehousing and distribution, order processing, and sales collections. Sales and marketing services for clients in this segment are not usually provided by the Group, but are generally run by the clients. The businesses represented under this segment are parts of Business Units Healthcare and Consumer Goods, which are entirely supply chain focused, specifically the telephone card business, as well as the transport and freight forwarding business.

Net sales for this segment increased by 13.1% from RM 596.5 million in the first quarter of 2012 to RM 674.7 million in the same quarter of 2013. Net sales declined marginally by 0.5% against the strong fourth quarter of 2012. Whilst all businesses under this segment grew, the telephone card business and Transport Agencies achieved a very strong sales growth in the first quarter of 2013. The telephone card business was supported by additional territories, which had been assigned to the Group from the second quarter of 2012 onwards, hence underlining the growth in the first quarter 2013.

Operating profit for this segment rose by 5.6% from RM 6.2 million in the first quarter of 2012 to RM 6.5 million in the same quarter of 2013, supported by the strong performance in Transport Agencies and the telephone card business.

Others

The third segment consists of central overheads including property as well as smaller units, most notably the Famous Amos chocolate chip cookie chain, which forms the most important operational unit.

Net sales for this segment increased by 20.6% from RM 12.5 million in the first quarter of 2012 to RM 15.1 million in the same quarter of 2013. Net sales growth was underpinned by the Chinese New Year festive period, but further supported by new outlet openings of Famous Amos. Against the very strong fourth quarter of 2012, which was supported by the year-end festive period, sales however declined by 19.4% in line with seasonal trends. As at end of the first quarter of 2013, Famous Amos operated 82 retail stores nationwide.

On the basis of good net sales performance in Famous Amos, the segmental result increased by 11.4% from RM 1.4 million in the first quarter of 2012 to RM 1.6 million in the same quarter of 2013.

2. Material Changes in Profit before Taxation for the Current Quarter as compared to the Immediate Preceding Quarter

The profit before tax performance of the fourth quarter 2012 was very strong and was further accelerated by the sale of a piece of leasehold land. The first quarter 2013 profit before tax performance commenced in line with seasonal trends of the business.

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3. Prospects

The Group continues to maintain a positive outlook based on a well diversified portfolio of clients and customers, as well as a strong sales, marketing and distribution infrastructure with capillary distribution reach. The Group offers a comprehensive portfolio of services along the entire value chain, customized and tailor-made to business partners' specific needs. Furthermore, operational risk management processes and controls, supported by an industry leading IT system, continue to support the business.

It is expected that all three segments will continue on a path of sustainable and profitable growth. With this in mind, the Group is assessing the necessary supply chain, talent and office infrastructure to enable this growth.

Within the segment Marketing and Distribution services, the focus will remain on growing existing clients for both Fast Moving Consumer Goods and for Performance Materials. Additionally, new international and local clients have been signed up over the last year and are expected to further support this growth momentum. New business development remains an integral part of the Group's strategy going forward.

Within the segment Logistics services, the telephone cards business is expected to continue growing positively with no changes in distribution territories expected in 2013. Moreover, the Transport Agencies business is expected to show resilience in a competitive market and is expected to do well given a good start into the first quarter of 2013. In the Healthcare business much of the growth will come from existing clients, whilst business development will complement this growth. The preparations for the move of the Healthcare distribution center into a new state-of-the-art distribution center in order to cater for projected future growth are well in progress with a move expected to take place mid 2013.

As for Famous Amos, the continued retail expansion will support the growth of this business.

In line with the business model, the Group's stringent hedging processes, and the fact that certain suppliers cover foreign exchange risks, forex fluctuations are not expected to have a significant impact on the Group in the next quarters.

Two market trends additionally support a positive medium to long term outlook for the Group. Firstly, the growing middle class in Malaysia supports the demand for consumer goods and pharmaceutical products. Secondly, manufacturers focus increasingly on core competencies and seek specialized service providers in order to grow the market for and with them. We expect these to be positive macro-economic trends for the Group.

In summary, the Group's performance is expected to continue positively throughout 2013. The already successfully concluded new business development initiatives are expected to further underline this growth.

4. Variance of Actual Profit from Forecast Profit

The Group did not issue any profit forecast for the year.

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5. Taxation

	Quarter ended March 31, 2013 RM'000	Quarter ended March 31, 2012 RM'000	Year to Date ended March 31, 2013 RM'000	Year to Date ended March 31, 2012 RM'000
Current year	5,411	5,128	5,411	5,128
Deferred tax	(547)	(384)	(547)	(384)
	<u>4,864</u>	<u>4,744</u>	<u>4,864</u>	<u>4,744</u>

6. Status of Corporate Proposals Announced

There were no corporate proposals announced during the quarter under review.

7. Group Borrowings and Debt Securities

	Quarter ended March 31, 2013 RM'000
<u>Short Term Borrowings</u>	
Unsecured and fully denominated in Ringgit Malaysia:	
- Bankers' acceptances	15,462
- Promissory notes	1,813
- Term loans	30,000
	<u>47,275</u>
<u>Long Term Borrowings</u>	
Unsecured and fully denominated in Ringgit Malaysia:	
- Fixed rate term loan	20,000
- Advances from holding companies	26,025
	<u>46,025</u>

8. Disclosure of Derivatives

Type of derivatives	Contract / Notional Value 31/03/2013 RM'000	Fair Value 31/03/2013 RM'000
Foreign exchange contracts		
- less than 1 year	24,527	24,409
Total	<u>24,527</u>	<u>24,409</u>

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Quarterly report on consolidated results for the financial quarter ended March 31, 2013.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Foreign currency transactions in Group companies are accounted for at exchange rates ruling at transaction dates. Foreign currency monetary assets and liabilities are translated at exchange rates ruling at the date of the Statement of Financial Position, unless hedged by forward foreign exchange contracts when the rates specified in such forward contracts are used. Exchange differences arising from the settlement of foreign currency transactions and from the translation of foreign currency monetary assets and liabilities are included in the Statement of Comprehensive Income.

Future liabilities in foreign currencies are covered by forward-purchased currencies from reputable banks when their amounts and due dates are known. Forward hedges are exclusively used for bona-fide and documented trade transactions and not for speculative purposes in line with the DKSH Treasury policy.

The Group's open foreign exchange contracts have been fair valued using the current market rates as at March 31, 2013 resulting in a unrealized derivative loss of RM 0.1 million. In total, an unrealised loss on forward contracts amounting to RM 0.1 million has been charged to the Statement of Comprehensive Income year-to-date.

9. Changes in Material Litigation

There was no change in material litigation since the date of the last annual Statement of Financial Position and up to May 22, 2013.

10. Dividend Proposed or Declared

At the forthcoming Annual General Meeting, a final single-tier dividend of 9 sen per share amounting to RM14,189,227 and a special single tier dividend of 2.5 sen per share amounting to RM3,941,452 on 157,658,076 ordinary shares in respect of the financial year ended December 31, 2012 will be proposed for shareholders' approval at the forthcoming annual general meeting of the Company. These financial statements do not yet reflect this proposed final dividend and the dividend will be accounted for in the financial year ending December 31, 2013 when approved by shareholders.

11. Earnings Per Share

- (a) The earnings used as the numerator in calculating basic and diluted earnings per share for the quarter under review and current year-to-date are RM 11,705,000 and RM 11,705,000 respectively.
- (b) The weighted average number of ordinary shares used as the denominator in calculating basic and diluted earnings per share is 157,658,076.

DKSH HOLDINGS (MALAYSIA) BERHAD (231378-A)
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

12. Disclosure of Realised and Unrealised Profits/Losses

	Current Financial Year March 31, 2013 RM'000	As at the end of preceding Financial Year December 31, 2012 RM'000
Total retained profits of DKSH Holdings (Malaysia) Berhad and its subsidiaries:		
- Realised	118,899	106,679
- Unrealised	13,009	12,461
	131,908	119,140
Less : consolidated adjustments	(11,641)	(10,578)
Total group retained profits as per financial statements	120,267	108,562